If Sold and the second statement about you as you generally are now, not as you wish to be in the future? (When making a decision, I go with my 'gut feeling' and do not think much about the consequences of each alternative.)

How much do you agree or disagree with each statement about you as you generally are now, not as you wish to be in the future? (When making a decision, I go with my 'gut feeling' and do not think much about the consequences of each alternative.)